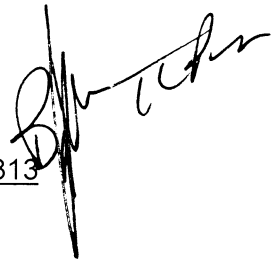


DATE: November 12, 2004

TO: Municipal Clerk

FROM: Byron E. Johnson, C.P.M.
Director of Purchasing x 4313

THRU: Aurora Wells
Bid Clerk ext. 4038



Please place the following item on the **CONSENT** agenda for the Council Meeting of **NOVEMBER 23, 2004.**

Item should read as follows:

Request that the Director of Purchasing be authorized to issue a Purchase Order(s) to FATS Inc., in the amount of \$48,172.50. FATS Inc. is the sole manufacturer of the FATS System, its Improvements, Maintenance and Enhancements for the training simulator for officers. Contract period November 23, 2004 through November 22, 2005 an/or any extension thereof.

Award amount is \$48,172.50

Funds available in: 04250201-27203-508007 Project PMB0002130

Certificate of Obligation FY01 – Public Safety Equipment

Department: Police

Contact person: Ray Heredia, Procurement Analyst at 541-4316.

AGENDA FOR: **NOVEMBER 23, 2004**

PURCHASING DEPARTMENT

DATE: NOVEMBER 12, 2004

TO: City Clerk

FROM: Byron E. Johnson

Ray Heredia

PURCHASING DEPARTMENT

4313/4316

Please place the following item on the Consent Agenda for the
Council Meeting of NOVEMBER 23, 2004.

Item should read as follows: Request that the Director of Purchasing be authorized to issue a Purchase Order(s) to FATS Inc., in the amount of \$48,172.50. FATS Inc. is the sole manufacturer of the FACTS System, its Improvements, Maintenance and Enhancements for the training simulator for officers. Contract period November 23, 2004 through November 22, 2005 an/or any extension thereof.

Award amount is \$48,172.50

Funds available in: 04250201-27203-508007 Project PMB0002130

Certificate of Obligation FY01 - Public Safety Equipment

Department: Police

SPECIAL INSTRUCTIONS:

City Clerk's Use

ITEM NO. _____

CITY OF EL PASO, TEXAS
REQUEST FOR COUNCIL ACTION (RCA)

DEPARTMENT: POLICE

AGENDA DATE: NOVEMBER 23, 2005

CONTACT PERSON/PHONE: Byron E. Johnson, C.P.M.

DISTRICT(S) AFFECTED: ALL

SUBJECT:

Request that the Director of Purchasing be authorized to issue a Purchase Order(s) to FATS Inc., in the amount of \$48,172.50. FATS Inc. is the sole manufacturer of the FATS System, its Improvements, Maintenance and Enhancements for the training simulator for officers. Contract period November 23, 2004 through November 22, 2005 an/or any extension thereof..

BACKGROUND/DISCUSSION

This item is a video projection system which projects an image onto a screen depicting a scenario in which an officer could possibly placed in real life. The video is interactive and allows the officer to react to the incident. Officers have a simulated weapon which record hits, misses and reaction times. These are real time scenarios, which challenge the officers thinking process and eye/hand coordination skills.

PRIOR COUNCIL ACTION

This is an upgrade to a system which is several years old and out-dated. The equipment is failing and is in need of repair. Due to the age of the equipment, the entire system is being replaced as parts are no longer available to repair the current core items.

AMOUNT AND SOURCE OF FUNDING:

04250201-27203-508007 Project PMB0002130 Certificate of Obligation FY01 – Public Safety Equipment

BOARD / COMMISSION ACTION:

*****REQUIRED AUTHORIZATION*****

LEGAL: (if required) _____ FINANCE: (if required) _____

DEPARTMENT HEAD: A/C O'Malley for Chief Wiles
(Example: if RCA is initiated by Purchasing, client department should sign also)
Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA:

CITY MANAGER: _____

DATE: _____



March 10, 2003

Ms. Toni Flores
El Paso Police Department
2300 Scenic Drive
El Paso, TX 79903

Fax: 915-562-4663

Dear Ms. Flores,

In response to your request I submit the following information.

- FATS, Inc. in Suwanee, GA, is the only manufacturer of the FATS CST200D.
- The FATS CST200D is the only Judgmental Training Simulator to offer Lanes Marksmanship Training and Judgmental Decision-Making Training.
- The FATS CST200D is the only training simulator to offer the ability to train up to six officers simultaneously.
- FATS, Inc. offers scenarios in both analog (laser disc) and digital video depending upon your needs. The digitized video is contained on DVD-RAM discs for easy access – not loaded on your hard drive as some competitors do.
- FATS, Inc. is the only simulation manufacturer to offer the FATS System Controlled Weapons. These are the only weapons that provide fully realistic simulation of the original weapon as well as the ability to monitor student trigger squeeze and grip pressure.
- FATS, Inc. is the only manufacturer that can easily upgrade your system and help you maximize your current investment by allowing you to use your existing courseware and weapons, along with a number of major system components.
- FATS, Inc. sells **both** laser inserts and system controlled firearms. The system-controlled firearms offer unparalleled diagnostics and censoring. They allow you to trace where the muzzle of the firearm is pointing throughout the entire scenario. They can be censored to measure grip pressure, trigger squeeze, and finger presence in the trigger guard. They can also be programmed with a predetermined number of rounds, and the instructor can initiate jams and misfires at any time during which the scenario is playing. In addition, FATS, Inc. offers both wireless and system controlled chemical spray and scenario branching to facilitate baton use and only FATS can provide you with a flashlight that has realistic simulation in a range of lighting situations.

Page 2

- FATS, Inc. is the only manufacturer that has an existing courseware library of hundreds of professionally produced scenarios to meet most, if not all, your training requirements. If you choose to design and film your own specific scenarios, only FATS allows you to author and score them on DVD-RAM discs for easy use on all your systems. Some competitors require you to load the new scenarios on your existing systems' hard drives, thereby reducing your flexibility.

All of the above items and features may only be purchased through FATS, Inc. in Suwanee, GA.

Should you need additional information, please contact your sales representative Dane Ford at 719-264-0792.

Sincerely,



Jean Ann Smith
Administrative Assistant
Law Enforcement Sales

cc: Dane Ford, Law Enforcement Sales Representative